



[www.s2gbiochem.com](http://www.s2gbiochem.com)

## Introduction to S2G

### Commercial Biochemical Opportunity

Biochemicals

S2G Technology

S2G Background

Commercialization

# Biochemicals – What They Are

Petrochemicals are made from oil & gas

- Multi-billion \$ markets & high value
- 2% of a barrel of oil used for petrochemicals → 40% of revenue (DOE)

Biochemicals are made from sustainable feedstocks

- Starting point to help wean the world off dependence on oil & gas
- Experiencing rapid growth: 9% CAGR through 2020 (Clariant)
  - vs 3+% for overall chemical industry
- Strong pull from major users:
  - Coke, Pepsi, Ford, P&G, etc.



# Biochemicals: Better Investment than Biofuels

Bio  
Ethylene  
Glycol  
(EG)

- Investments to date:
- India Glycol
- Liquid Light
- Avantium

Bio  
Propylene  
Glycol  
(PG)

- Investments to date:
- ADM
- Global Bio-chem
- DuPont – Tate & Lyle

Other  
bio-  
chemicals

- Investments to date:
- BioAmber – succinic acid
- Gevo – butanol
- Genomatica – butanediol
- OPX Bio – lactic acid

Higher value vs biofuels;  
No government subsidy required  
→ Growing interest in biochemicals

# S2G's Technology: Bio-glycols

Ethylene & Propylene Glycol: a \$30 billion market

S2G's Founder: a pioneer in the bio-glycol space

- Experience back to 1990's
- 1<sup>st</sup> generation technology commercialized in 2000's in China

S2G: advancing the technology since 2009

- 2<sup>nd</sup> generation → non-food feedstocks
- Proven, robust, highly-efficient, scalable  
→ suitable for commercial chemical production
- Novel co-production of high-value products → best margin and returns



# Recent Novel Development: S2G's "Haystack" Technology

## Co-production of F-100 & Glycols from Cellulosic Sugars

- F-100: High value product with superior properties
- Use limited by current high cost to produce

## S2G's partner: Fortune 100 company & leading F-100 user

- F-100 is strategic: opportunity for sales growth and cost savings

## \$10 MM joint development program with S2G:

- Co-production of F-100 with glycols → significant cost savings opportunity

## Game-changing for both bio-glycols and F-100

# S2G Technology Features

## Catalytic conversion process

Continuous

Scalable

Durable

Rapid

High product yield

## Feedstock conditioning technology

Feedstock flexibility

2<sup>nd</sup> Generation

Product mix

## Product separation & purification technology

High purity/ high value products

Drop-in replacement

ONLY viable process for cost-effective bio-EG

## Coproduction of F-100

Strategic interest

New markets

Increased margin

# S2G History

2009

- **Acquired technology & team of IPCI (USA)**
- 1<sup>st</sup> Generation
- 20 yrs experience
- Commercialized in China

2012-13

- **Piloting / Engineering**
- Pulp liquors, crude beet sugars, cellulosic sugars
- Process modelling / Pre-FEED engineering

2016

- **BlueBelle**
- Full-scale commercial demonstration
- Production

2009-11

- **Lab work**
- 2<sup>nd</sup> generation sugars & glycerol
- Improved, water tolerant catalyst
- Sugar conditioning



2014-15

- **Haystack Program**
- With Fortune 100 partner
- Co-production F-100
- Tech development & piloting
- Product separations



GBT Plant: 200,000 TPY



# Capabilities: Technology Development & Engineering



\$6 MM Pilot  
Plant  
Start-up Nov  
2012  
24/7  
operation



Lab &  
Analytical  
Vancouver &  
Seattle



Process  
Development  
& Modelling  
ASPEN



Front-End  
Engineering  
Design (FEED)



# Strategic Partners

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## “Haystack”

A Fortune 100 consumer products company

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Strategic interest in “F-100” product

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\$10 MM invested to date to co-develop Haystack technology with S2G

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## Sacré-Davey Engineering

Mid-size engineering firm with industrial and cleantech expertise

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Investor and partner

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## “BlueBelle”

Experienced US chemical producer

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Host site and operating partner for 1<sup>st</sup> commercial project

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Investor and partner

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# S2G Team

## Management & Key Personnel

Name	Position	Background
Mark Kirby	Pres/CEO	Praxair, Questair, Ballard
Terry Brix	Founder/CTO	Battelle, IPCI, Brix-Berg
Himanshu Kamboj, CA	CFO	DMCL, M&P
Jeff Plato	Director, BD & Corp Dev	Paradigm, Hydrogenics, GE, HP
Kent Smith, PEng	Director, Projects	Pacific Coast Terminals, Vancouver Wharves
Norm Barmeier, PEng	Project Manager	Apotex, AECOM, KGS Group
Claudio Arato, BSc, PEng	Process Manager	Lignol, Millar Western, Sonora
Prof Bill McKean	Principal Scientist	Battelle, Weyerhaeuser, Univ. of Washington
Dr Lloyd Allen	Senior Scientist	Dow, Innovatek, Westinghouse, PNNL
Quak Foo Lee, MEng	Plant Mgr & R&D Eng	City Farm Biofuel, UBC
Dr Josh Davies	Senior Scientist	U of W
Bryan Gene, BASc	Process Eng	UBC

# Commercialization

Q1 2016: Commercial-scale demonstration using existing equipment at a US chemical plant

End of 2016: Start of commercial PG production using refurbished equipment at above site

2017: Demonstration of Haystack process (EG, PG & F-100) at above site

2018: Start of commercial Haystack production

2018 → Rollout to other US and international locations

# S2G BioChemicals Inc.

- Privately held
- Major shareholders:
  - IPCI
  - Sacre-Davey Engineering
  - Angel Investors &
  - Management
- Support from:
  - Sustainable Development Technologies Canada
  - National Research Council (IRAP)
  - BC Innovative Clean Energy
- Visit our pilot plant in Vancouver, BC
  - At the National Research Council Facility on the campus of the University of BC
- Contact us...



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Supplemental Information

# LAB & PILOT CAPABILITIES

# Pilot Plant





# Pilot Conditioning Equipment

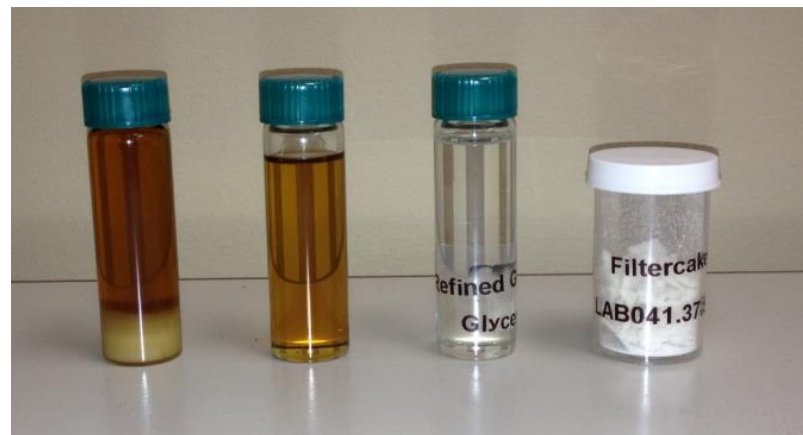




# Feedstock Conditioning



Cellulosic Sugars



Crude Glycerol

# Pilot Hydrotreating





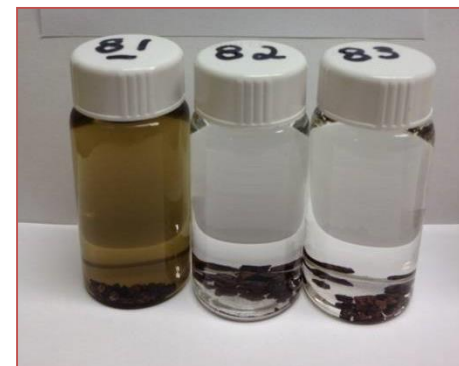
# Pilot Plant Status: Operating Since Nov. 14, 2012



# Laboratory Hydrotreating Units



24-7 Operation



Catalyst &  
Catalyst Durability

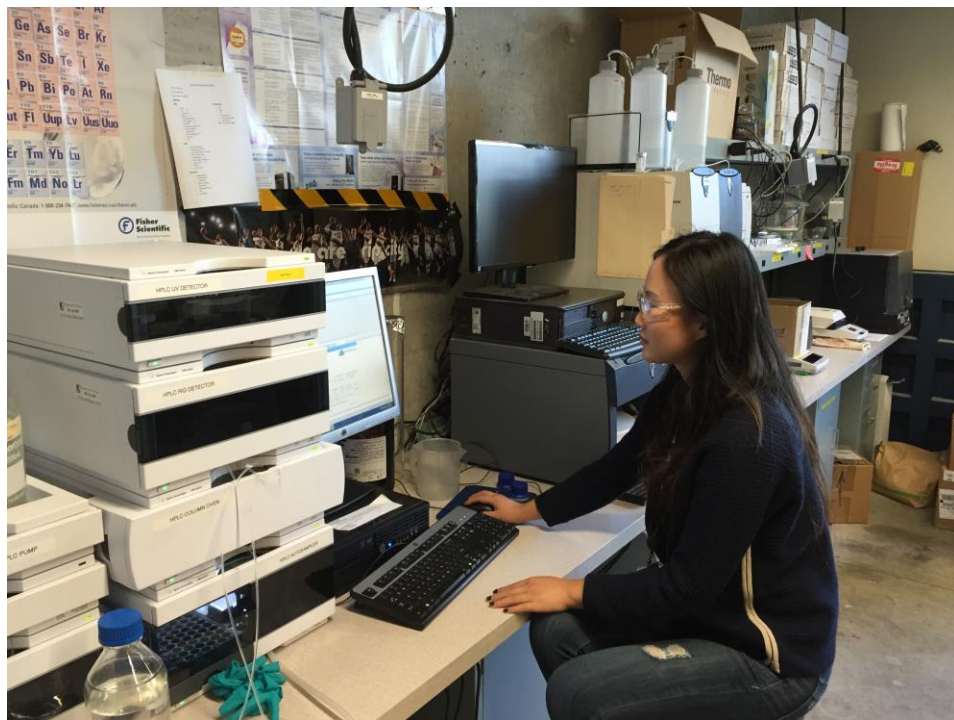




# Laboratory Distillation



# Analytical



Opportunity

# S2G BLUEBELLE PROJECT





# Project Overview

Install commercial glycol production from glycerol and cellulosic sugars at a location in Memphis TN.

Full commercial-scale demonstration with existing equipment in Q1 2016

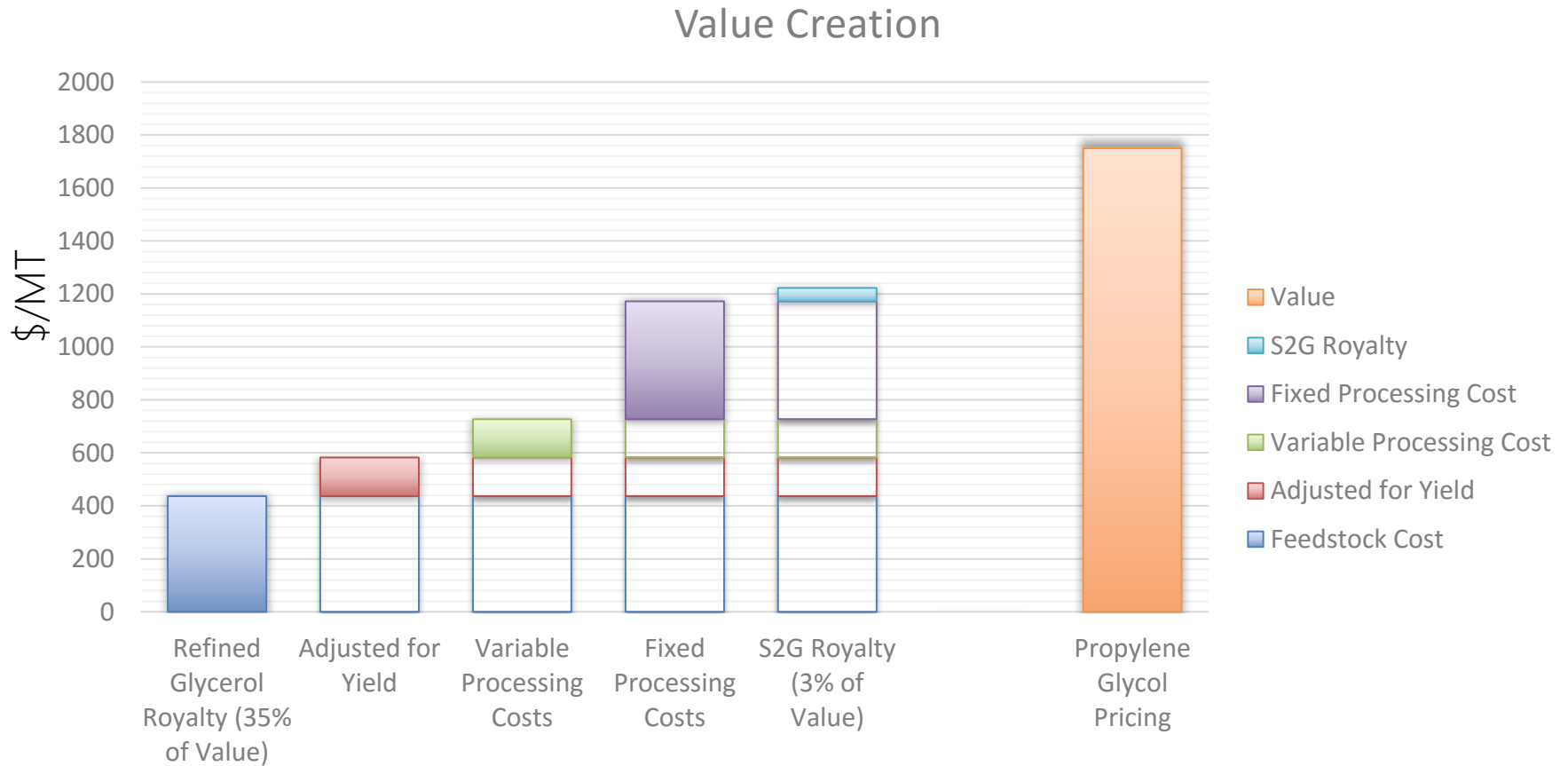
Install new equipment, upgrade existing equipment and start commercial production in 2016

Install additional equipment to increase production and capabilities in 2017

# Features & Benefits of BlueBelle Project

Features	Benefits
Commercial-scale demonstration with existing equipment at site	De-risks process performance
Experienced chemical industry operating partner	De-risks build, commissioning, operation
Existing equipment vended into project	Reduces capital by 50%
Glut of biodiesel glycerol and producers looking for a "hedge"	Cost-effective & secure raw material supply
Cellulosic sugar to PG & EG capabilities (platform for Haystack demonstration)	Strategic partner willing to invest and ensure completion

# Value - Efficiency



# Opportunity for Glycerol Supplier

Profitable application for glycerol

Hedge for refined glycerol market

Participate in large, growing glycol market

Potential baseload for new glycerol refinery

# Glycerol Requirement

